

**Particulars** 

Net Sales and Operating Income (Net of Discounts & Excise duty)

a) (Increase) / decrease in stock

b) Consumption of raw and packing materials

c) Employees' remuneration d) Other expenditure

Profit Before Extraordinary item

Other Income

in trade

Interest

Depreciation

and Tax (1+2-3-4-5)

Profit before tax (6-7)

Net Profit (8-9-10-11)

Prior period items (net)

Profit after prior period items

Paid-up Equity Share Capital (Face value of share : Rs.10 each)

Earning Per Share (EPS) a.Basic & diluted EPS (Rs.) before EOI

Aggregate of Non-promoter

Percentage of Shareholding

Shareholding

Number of Shares

Reserves excluding revaluation reserves (as per balance sheet)

D.Basic & diluted EPS (Rs.) after EOL

Extraordinary item(EOI)

Provision for Current tax

Provision for Deferred Tax

Provision for Fringe Benefit Tax

Total Expenditure :

**AUDITED FINANCIAL RESULTS FOR THE** 

**QUARTER AND YEAR ENDED 31st MARCH, 2006** 

Audited

Quarter ended

31.03.06 31.03.05

4509.99

(328.26)

2916.42

320.91

991.84

112 09

582 04

(0.75)

582.79

215.08

409.92

411 03

959.20

4.29

4.29

1.11

50617763

52.7

5644.83

144.54

(9.86)

3269.91

299.17

1273.16

120.06

830.41

336 00

494.41

283.51

(15.97)

26.02

200.85

202.85

959.20

5.62

2.11

2.00

6.52

Audited

9 months

ended 31.12.05

17546.72

214.72

14.98

10242.32

990.59

3592.08

31.79

335.22

2554 46

2554 46

857.49

(4.73)

24.50

1677.20

(12.25)

1664 95

959.20

17.36

17.36

51054314

# **Asian Paints Limited**

Regd. Office: 6A, Shanti Nagar, Santacruz (East), Mumbai - 400 055. Tel: 022-3981 8000 www.asianpaints.com

# CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31st MARCH, 2006

(Rs. in Millions)

ı			Unaudited	Unau	dited	Audited Financial Year ended		
$\exists$	Sr. No.	Particulars	9 months ended	Quarter	ended			
$\exists$	10.		31.12. 05	31.03.06	31.03.05	31.03.06	31.03.05	
	1.	Net sales and Operating Income						
		(Net of discounts and excise duty)	22560.24	7650.11	6307.34	30210.35	25738.64	
	2.	Other income	202.97	117.28	57.63	320.25	323.69	
	3.	Total expenditure :						
$\left  \cdot \right $		a) (Increase) / decrease in stock						
3		in trade	(887.93)	775.29	(29.59)	(112.64)	(562.39)	
$\backslash$		b) Consumption of raw and						
2		packing materials	14293.09	3740.56	3817.03	18033.65	15588.69	
1		c) Employees' remuneration	1713.18	520.07	517.35	2233.25	2015.52	
1		d) Other expenditure	4446.03	1693.18	1295.58	6139.21	5345.50	
1	4.	Interest	91.60	22.69	16.80	114.29	108.15	
1	5.	Depreciation	431.31	174.85	143.97	606.16	613.60	
2	6.	Profit/(Loss) from associate company	(5.21)	(4.10)	0.40	(9.31)	2.18	
-	7.	Profit Before Tax and amortisation						
4		of Goodwill (1+2-3-4-5+6)	2670.72	836.66	604.23	3507.38	2955.44	
9	8.	Amortisation/Impairment of	47.48	28.52	25.70	76.00	77.10	
)		Goodwill						
1	9.	Profit Before Tax after						
1		amortisation of Goodwill (7-8)	2623.24	808.14	578.53	3431.38	2878.34	
)	10.	Provision for current tax, deferred						
$\frac{1}{2}$		tax and fringe benefit tax	969.53	353.33	182.49	1322.86	1060.82	
	11.	Net Profit (9-10)	1653.71	454.81	396.04	2108.52	1817.52	
1	12.	Prior period items (net)	(12.25)	1.96	(0.53)	(10.29)	(4.98)	
9	13.	Profit after tax and prior period items	1641.46	456.77	395.51	2098.23	1812.54	
5	14.	Minority interest	(14.25)	(9.00)	28.74	(23.25)	71.63	
1	15.	Profit attributable to shareholders	1655.71	465.77	366.77	2121.48	1740.91	
	16.	Paid-up equity share capital (Face						
3		value of share : Rs.10 each)	959.20	959.20	959.20	959.20	959.20	
5	17.	Reserves excluding revaluation						
┪		reserves (as per balance sheet)				5503.31	4712.55	
	18.	Basic and diluted EPS (Rs.)	17.26	4.86	3.82	22.12	18.15	

- Notes:

  1. The consolidated financial statements have been prepared in accordance with generally accepted. The consolidated financial statements have been prepared in accordance with generally accepted accounting principles and comply with the Accounting Standard (AS 21) on Consolidated Financial Statements, Accounting Standard (AS 23) on Accounting for Investments in Associates in Consolidated Financial Statements and Accounting Standard (AS 27) on Financial Reporting of interests in Joint Venture issued by the Institute of Chartered Accountants of India.
   For the parent company, Indian subsidiaries and Joint Venture, the period considered in the above consolidated results is April 2005 to March 2006. In respect of overseas subsidiaries and associate company, the period considered in the above consolidated results is January to December 2005 except Nepal where the period considered is 14th January 2005 to 13th January 2006.
   The previous period figures include financials of subsidiaries Berger Paints (Malta) Ltd. and Asian Paints (Mauritius) Ltd., divested in May 2004 and March 2005 respectively. The above consolidated results for the current period do not include the financials of the above subsidiaries and hence not comparable.

- One of the subsidiaries, Berger International Limited (BIL), Singapore has received a notice for additional tax assessment from Singapore taxation authorities for the assessment years 2000 to 2004. BIL has filed an appeal against the same and the outcome of the appeal is awaited. The substantive issues contained in the above referred notice are also applicable to the assessment years 2005 and 2006 and therefore, as a matter of abundant caution, the group has provided for a total estimated additional tax liability of Rs 45.20 million, pending the disposal of the appeal, which is included in the provision for tax as above.
- Till the financial year ended 31st March 2005. Goodwill on consolidation was amortised over a period of ten years. From the financial year ended 31st March 2006, the carrying value of Goodwill is tested for impairment. Accordingly, an amount of Rs. 76.00 Million is provided in the current financial year as impairment in the value of Goodwill as against Rs. 77.10 Million of amortisation in the previous
- year.
  The new manufacturing plant of Asian Paints Industrial Coatings Limited, a wholly owned subsidiary of the company, situated in Baddi in the state of Himachal Pradesh to manufacture powder coatings has commenced commercial production on 18th April, 2006.

CONSOLIDATED SEGMENT REPORTING (Rs. in Millions)							
		Audited Financial year ended					
Sr.	Particulars						
No.		31.03.06	31.03.05				
1.	Segment revenue						
	a. Paints	29,540.54	25,118.39				
	b. Others	1,456.11	1,380.00				
	Total	30,996.65	26,498.39				
	Less: Inter-segment revenue	604.42	600.28				
	Net Sales and Income from operations	30,392.23	25,898.1				
2.	Segment results - Profit/(Loss)						
	before tax and interest from each						
	segment.						
	a. Paints	3,774.78	3,207.34				
	b. Others	119.62	121.57				
	Total	3,894.40	3,328.9				
	Less: Interest	(114.29)	(108.15				
	Unallocated corporate expenses						
	net off unallocable income	(348.74)	(342.42				
	Total Profit Before Tax	3,431.38	2,878.34				
3.	Capital employed						
•	a. Paints	8,896.42	7,073.82				
	b. Others	499.78	445.75				

Note: Others include Group's business units manufacturing Phthalic anhydride and Pentaerythritol. Previous year's figure have been regrouped, wherever required

Unallocable corporate assets

less corporate liabilities Total capital employed

# SEGMENT REPORTING

,	2000		ı							. !	i i
	(Rs.	in Millions)						(Rs. i	in Millions)		ı
	Audited				Audited	Audited		Audited		ŀ	H
	Financial Year ended		Sr.	Particulars	9 months	Quarter ended		Financial Year ended			۰
;	31.03.06	31.03.05	No.	i di liculars	ended 31.12.05	31.03.06 31.03.05		31.03.06	31.03.05	5	N
				0							L
			1.	Segment Revenue a. Paints	17044.39	5503.91	1005.70	22548.30	18896.90		
9	23191.55	19545.56		b. Others	1069.75	386.36	357.29				
0	359.26	316.14		Total	18114.14	5890.27		24004.41			
				Less: Inter-segment	10114.14	3030.27	4093.02	24004.41	20270.90		
				Revenue	437.89	166.53	138.25	604.42	600.28		
5)	5.12	(571.60)		Net sales and income from	+07.00	100.00	100.20	004.42			
2	13512.23	11856.05		operations	17676.25	5723.75	4554.77	23399.99	19676.62		
1	1289.76	1179.30	2.	Sogment Deculto							
4	4865.24	4144.05	۷.	Segment Results - Profit/(Loss)before tax and							
5	38.31	27.54		interest from each							
9	455.28	476.05		segment.							
				a. Paints	2716.71	843.55	691.18	3560.26	2915.22		
4	3384.87	2750.31		b. Others	92.92	26.70	9.05	119.62	121.57		
5)	336.00	42.31									
9	3048.87	2708.00		Total	2809.63	870.25	700.23	3679.88	3036.79		
8	1141.00	988.00		Less: Interest	(31.79)	(6.52)	(6.35)	(38.31)	(27.54)		
)	(20.70)	(18.16)		Unallocated Corporate							
-	50.52			Expenses net of							L
2	1878.05	1738.16		unallocable income	(223.38)	(369.32)	(111.09)				1
1	(10.25)	(3.34)		Total profit before tax	2554.46	494.41	582.79	3048.87	2708.00		1
3	1867.80	1734.82									1
			3.		.=	400=00	4000.00		4000.00		   
0	959.20	959.20		a. Paints	3708.35	4365.89	4088.99	4365.89	4088.99		1
				b. Others	591.95	499.78	445.75	499.78	445.75		1
	5263.64	4763.00		c. Unallocable Corporate assets less Corporate							1
				assets less Corporate Liabilities	2594.67	1357.17	1187.46	1357.17	1187.46		l
9	22.98	18.53		Total capital employed	6894.97	6222.84	5722.20	6222.84	5722.20		1
9	19.47	18.09	$\vdash$	Total capital employed	0034.31	0222.04	3122.20	0222.04	3122.20		ľ
			l							. 1	i .

Note: Others include Company's business units manufacturing Phthalic

# Notes:

1. Net sales and operating income include income arising out of processing charges for products manufactured for the joint venture unit, Asian PPG Industries Ltd., and wholly owned subsidiary, Asian Paints Industrial Coatings Ltd., lease rentals towards leasing of tinting machines to dealers and revenue from Home Solutions operations.

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57.1

- 2. Hitherto, the Company had been reporting Sales net of excise duty expense incurred on production of finished goods. Pursuant to draft Accounting Standard Interpretation (ASI) 14 (Revised) "Disclosure of Revenue from Sales Transactions" issued by the Institute of Chartered Accountants of India, the excise duty expense has now been bifurcated into two components: excise duty expense relatable to sales is reduced from Gross Sales and the balance amount relating to the difference between the closing stock and opening stock is recognized in the '(Increase)/decrease in stock in trade'. The figures of the previous periods have been regrouped accordingly. The same has no impact on the profits of the Company.
- 3. A provision for diminution in the value of long term investment in the Company's wholly owned subsidiary, Asian Paints (International) Ltd., has been made for Rs. 336.00 million based on management's assessment of the fair value of the investment. The same is recognised in the Profit and Loss Account as an extraordinary item. The extraordinary item for the previous year related to loss on disposal of investment in its subsidiary Asian Paints (Mauritius) Limited, net of diminution in the value of the said investment recognised in earlier year.
- 4. During the quarter ended 31st March, 2006, a total of 14 investor complaints were received and resolved. No investor complaints were pending at the beginning of the said quarter and no complaints were lying unresolved at the end of the quarter.
- 5. The company paid an interim dividend of Rs. 4.50 per equity share of Rs. 10/- each (45%) in October 2005. The Board of Directors have recommended a payment of final dividend of Rs. 5.50 per equity share of Rs. 10/- each (55%) for the financial year ended 31st March, 2006. In addition, the Board of Directors have recommended a one - time special dividend of Rs. 2.50 per equity share of Rs. 10/- each (25%) on the occasion of 60th year of incorporation of the Company. The total dividend for the year including the final dividend and one time special dividend (subject to the approval of shareholders at the ensuing Annual General Meeting) will be Rs.12.50 per equity share of Rs.10/- each (125%).
- 6. The above results were reviewed by the Audit Committee on 9th May, 2006 and approved by the Board of Directors at their meeting held on 10th May, 2006.
- 7. The previous period figures have been regrouped wherever required.

FOR AND ON BEHALF OF THE BOARD

**ASHWIN CHOKSI** CHAIRMAN

Date: 10th May, 2006 Place: Mumba