

Network creation – opportunity landscape





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2

Role of network design

3

Converged edge network

4

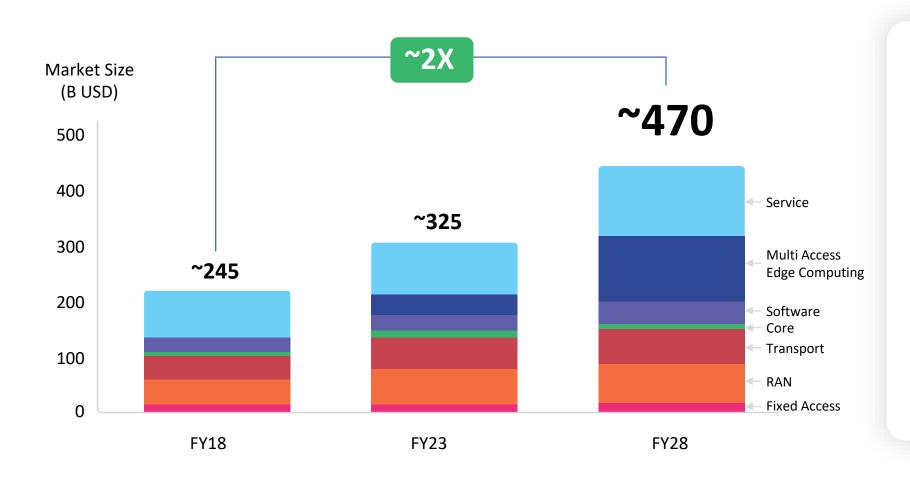
Key challenges in the current network design 5

STL way of designing a converged edge network

Network creation outlook is buoyant

Network spends are likely to double





Driving Factors

- Global 5G roll-out over next
 8-10 years
- Growing FTTx penetration
- Transition to cloud and software defined networks
- Acceptance of Open standards

And we are seeing acceleration in network investments



Network Creators are Investing Heavily...



May 2020



China mobile to invest

\$14 Bn in building digital
infrastructure enabling faster
5G Connectivity

May 2020



BT to invest **\$12 Bn** in building 5G and next generation full fibre broadband across the UK

March 2020



Verizon to invest \$18.5 Bn to accelerate its 5G plans globally

June 2020



Airtel to double its fixed line penetration in next three years

CLOUD COMPANIES

May 2020



Microsoft to invest
\$15 Bn to accelerate
digital transformation in
Italy including its first data
centre region

March 2020



Google to invest \$10 Bn in US offices and data centres in 2020

Sets aside a \$10 billion for India

CITIZEN NETWORKS





Indian Govt. aims to provide **5,00,000 FTTH connections** by Sept 2020 (part of BharatNet)

FCC, US launched rural digital opportunity fund worth \$20 bn.

... and Attracting Billions



Jio platforms has raised **\$20.2 Bn** capital from global financial & strategic investors incl. Google & Facebook

PE INVESTMENT

Feb 2020



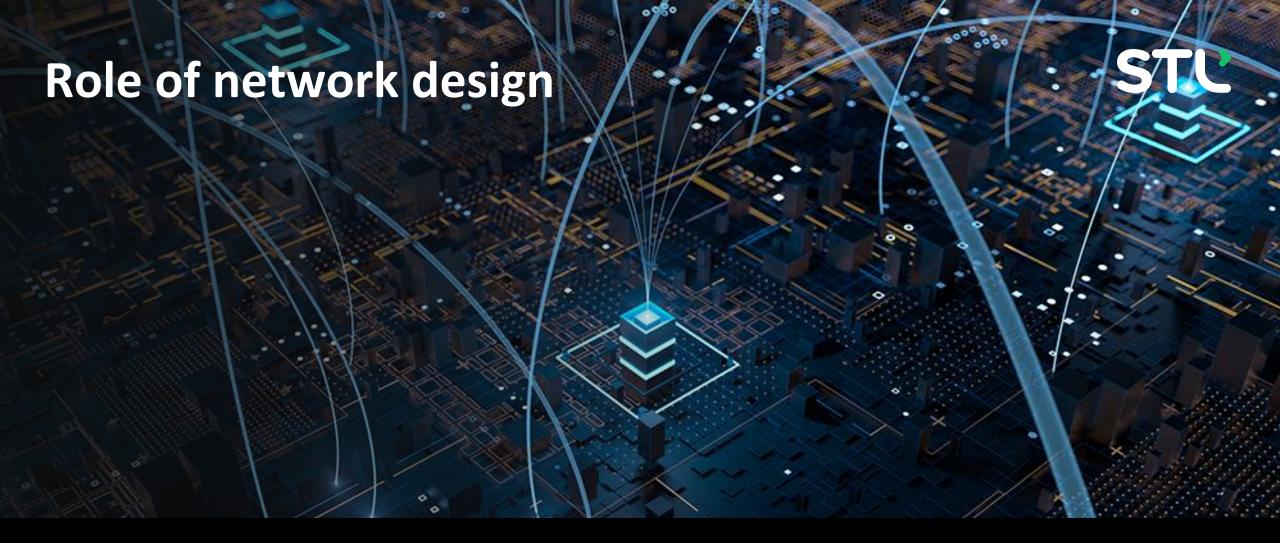
KKR in partnership with Telecom Italia to invest **\$7-8 Bn** in Open Fibre deal

Feb 2020



EQT in partnership with OMERS to invest \$4 Bn to acquire a fibre optic internet access company in Germany

Source: Telecom lead



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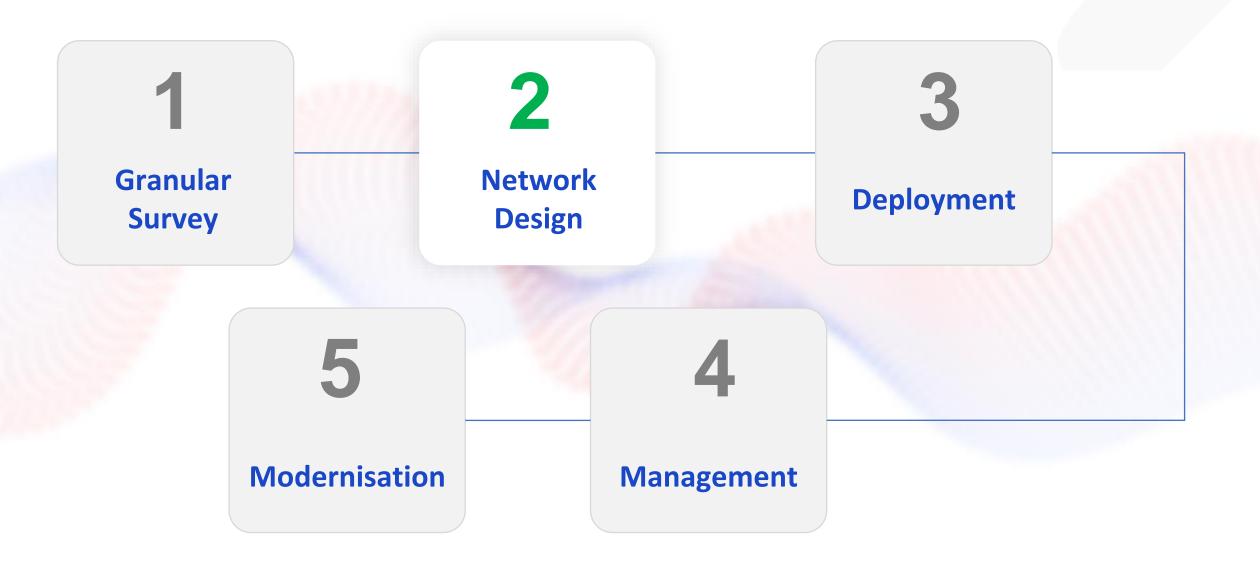
Converged edge network

Key challenges in the current network design STL way of designing a converged edge network

Network design has a pivotal role to play

It is the most intellectual step in the network creation cycle







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5G use cases demand a Converged Edge Network















- Gigabytes in a second
- Immersive reality
- eSports



- Last-mile technology for fixed and mobile broadband access
- Tower Fiberisation
- High speed broadband for all

Massive Internet of Things

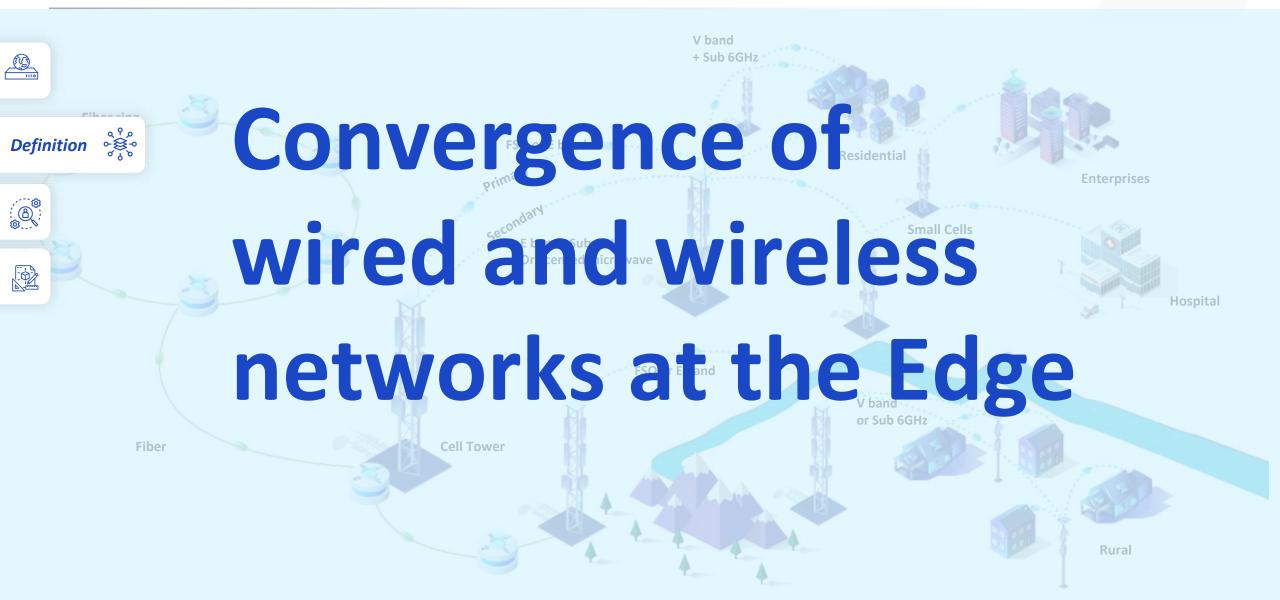
- Smart cities, homes and buildings
- Multiple vertical industries
- Wearables

Ultra-reliable, low-latency communications

- Autonomous driving
- Industrial and vehicular automation
- Remote Surgery

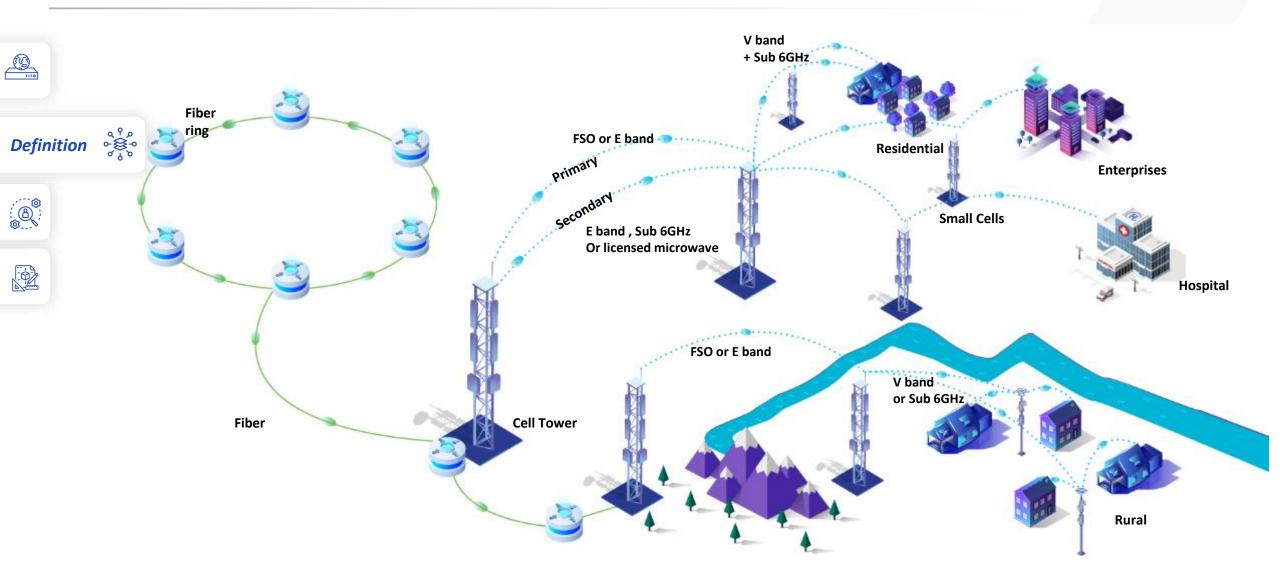
What is a Converged Edge Network?





How will a "Converged Edge Network" look like?

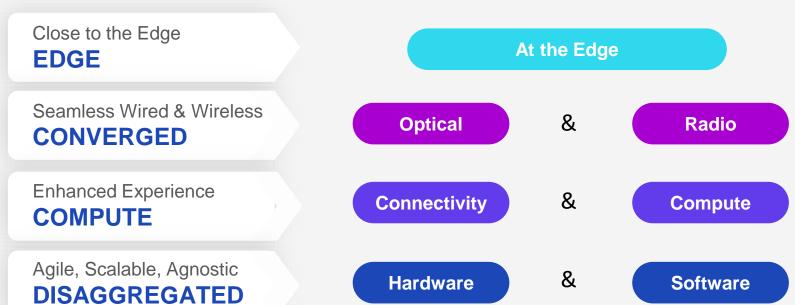




Characteristics of a Converged Edge Network



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What world expects from a Converged Edge Network













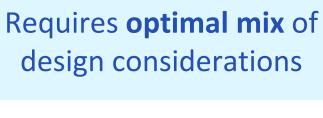














SLAUCE optimization is the key to a Converged Edge Network

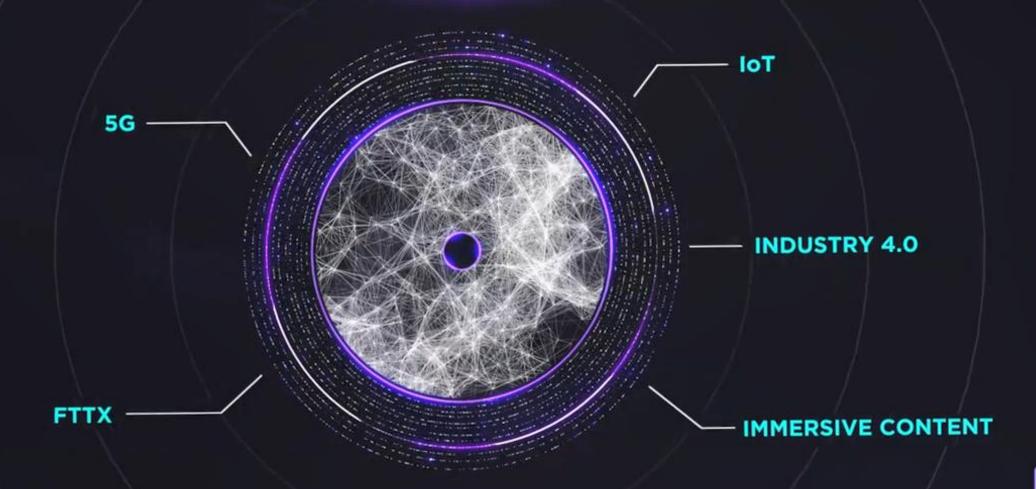




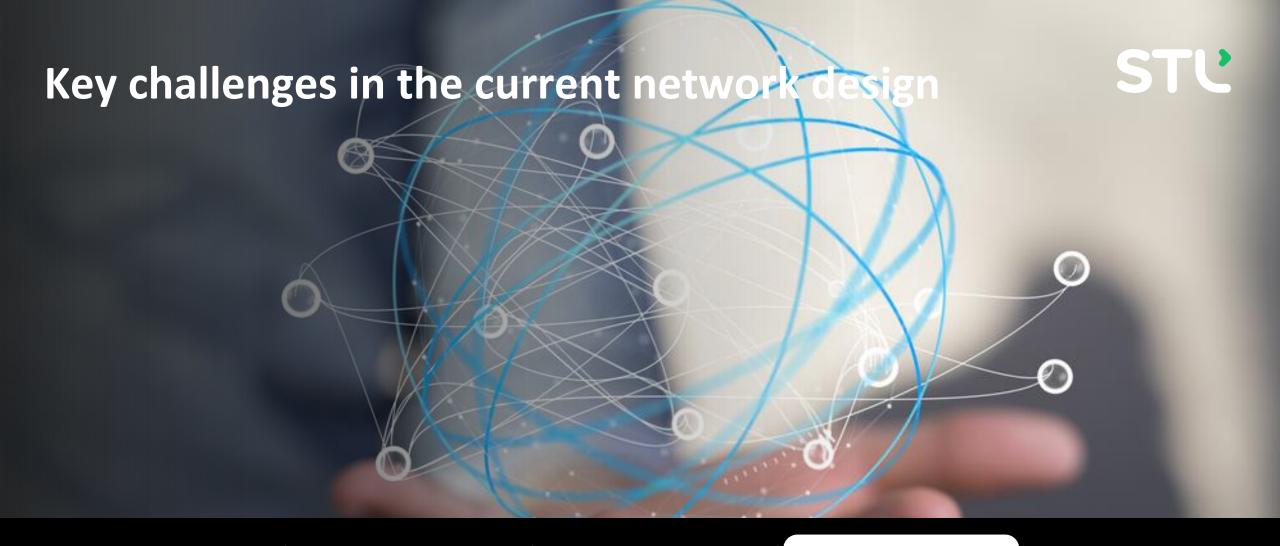
PARAMETER	5G	FTTH	Enterprise	Data Centre	Î
S CALE					
LATENCY					
A GILITY					
U PTIME					
COST PER GB					
E XPERIENCE					



Digital Mega trends are shaping the future of DATA NETWORKS







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SLAUCE is key, but design challenges need to be solved



KEY CHALLENGES

- 1 DISINTEGRATED APPROACH
- 2 INCREMENTAL PLANNING
- 3 MULTI PHYSICAL LAYER
- 4 EXECUTION CONSTRAINED PLANNING
- 5 POOR NETWORK INVENTORY DATABASE

NETWORK IMPACT



Design gap among different layers



Inadequate resource dimensioning



Inefficient resource utilization



Unoptimized Planning



Unoptimized usage of existing asset



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Solving network design challenges STL way of network design - iCORE

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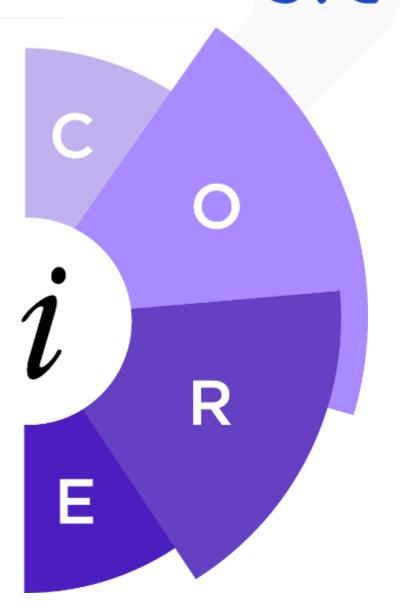
Integrated

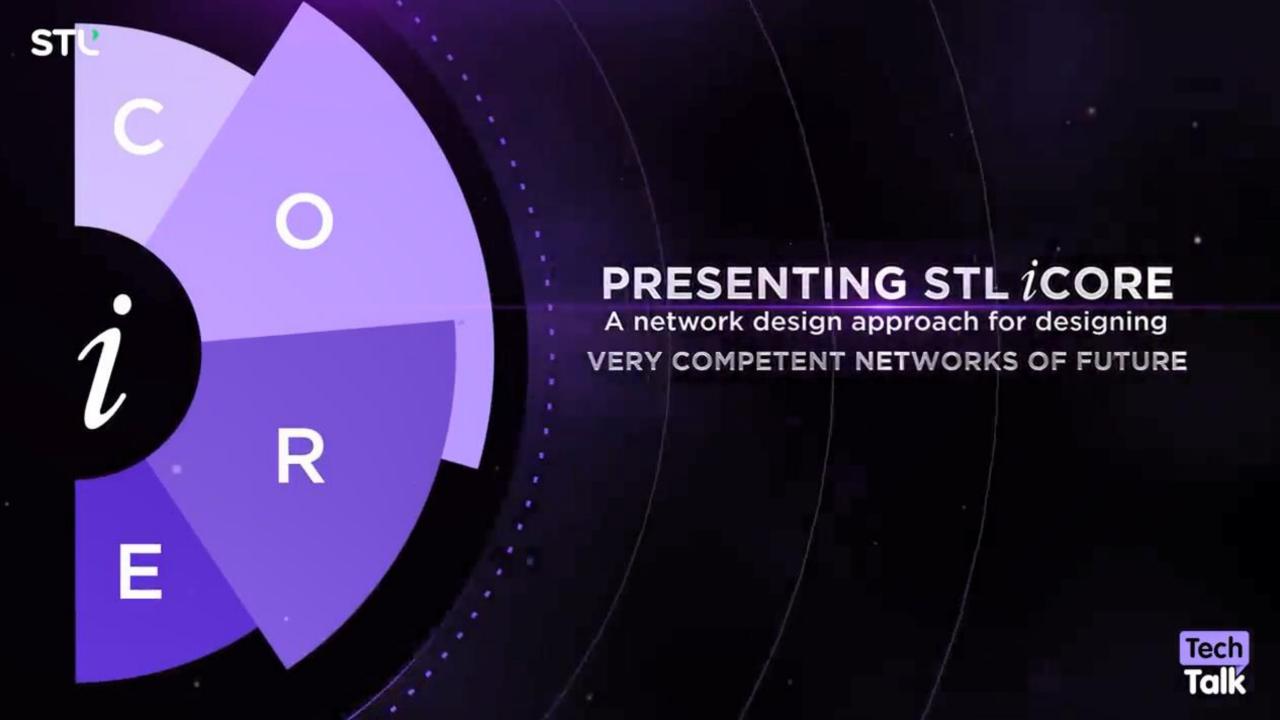
C Centralized Planning

One Backbone

Re-Use Existing Infra

E Everything Survey





ntegrated design across all 3 layers



Integrated

C

0

R

E

Disaggregated approach...









Application Layer







Logical Layer

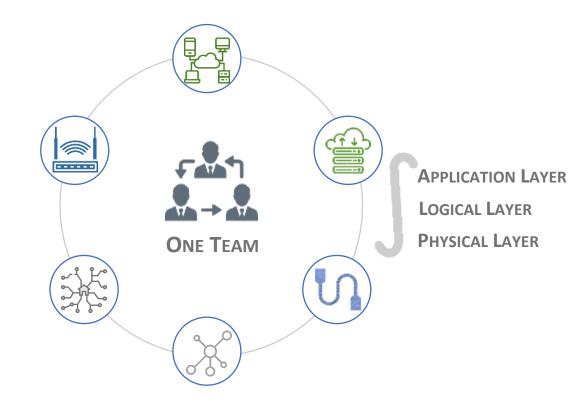






Physical Layer

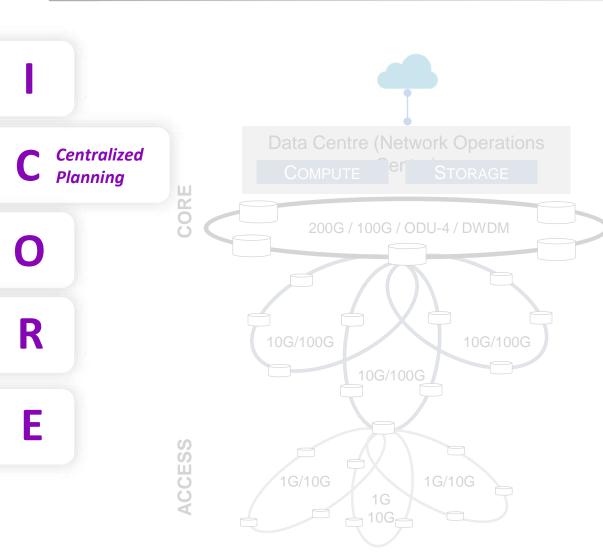
E2E Integrated Play across 3 layers...



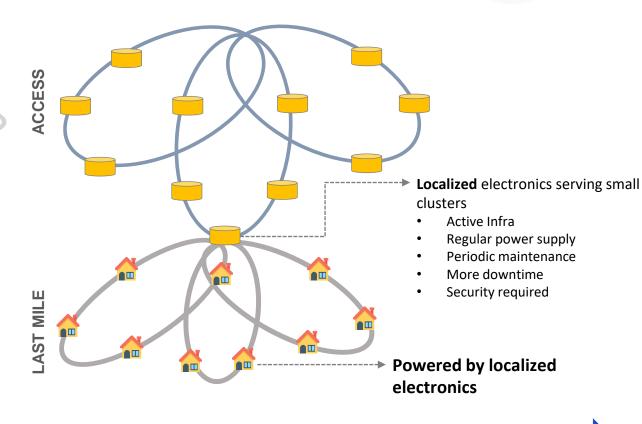
Centralized network planning

Transition from decentralized





Decentralized network planning

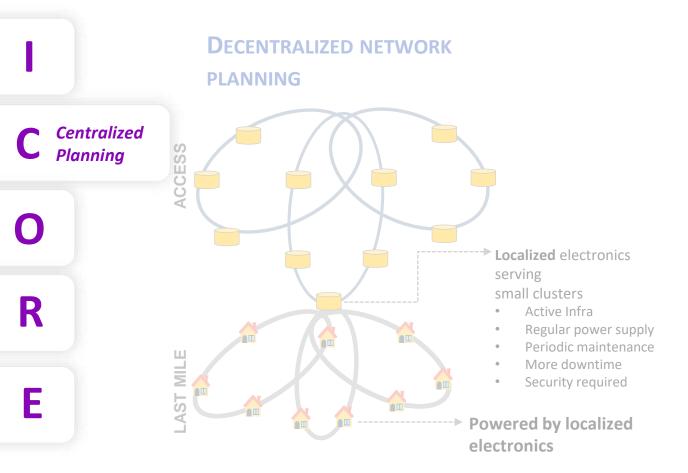


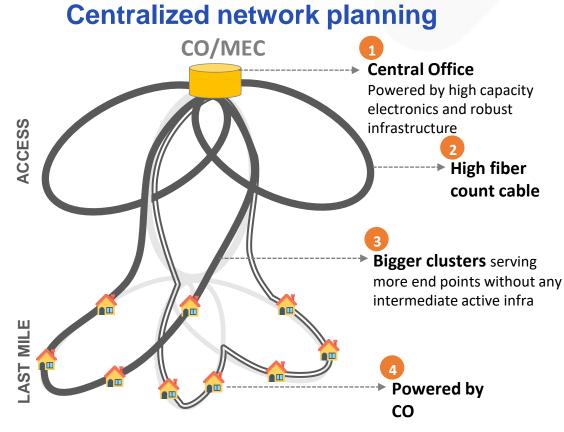
DECENTRALIZED to CENTRALIZED

Centralized network planning

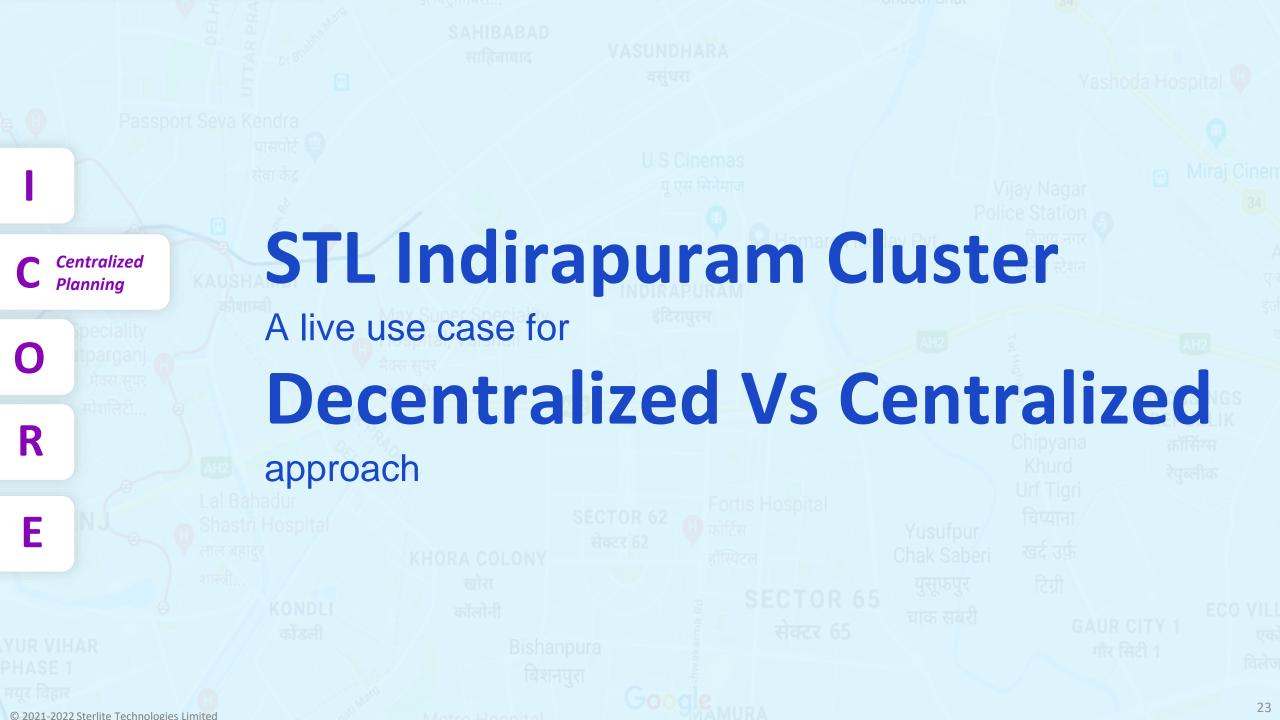
- Transition from decentralized







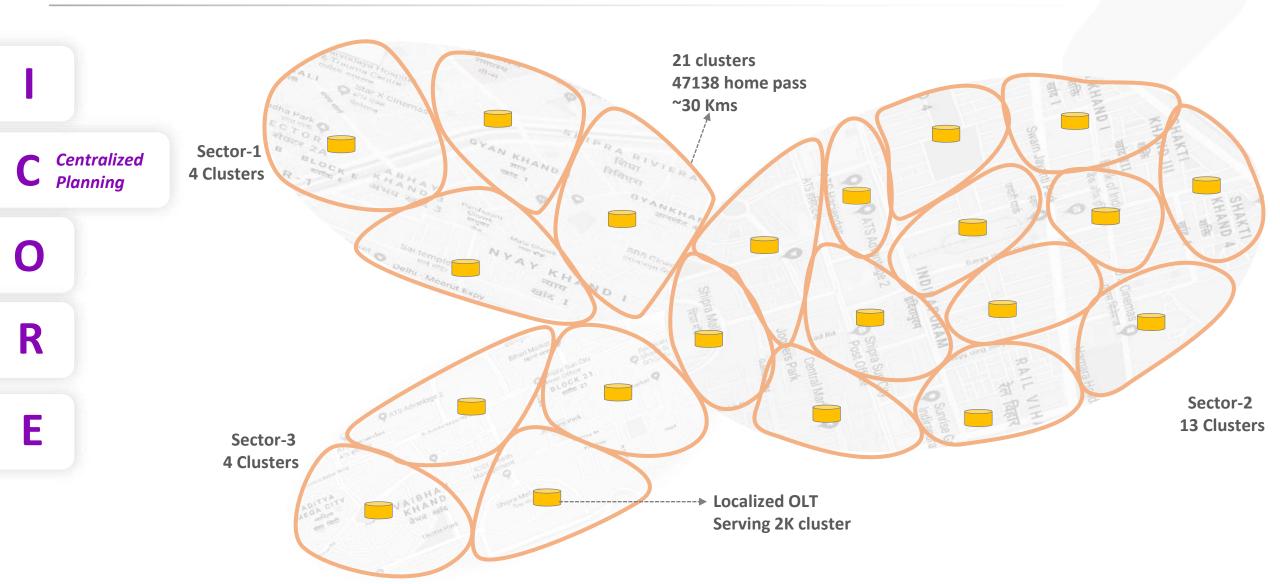
*CO – Central office



A live example- STL Indirapuram Cluster

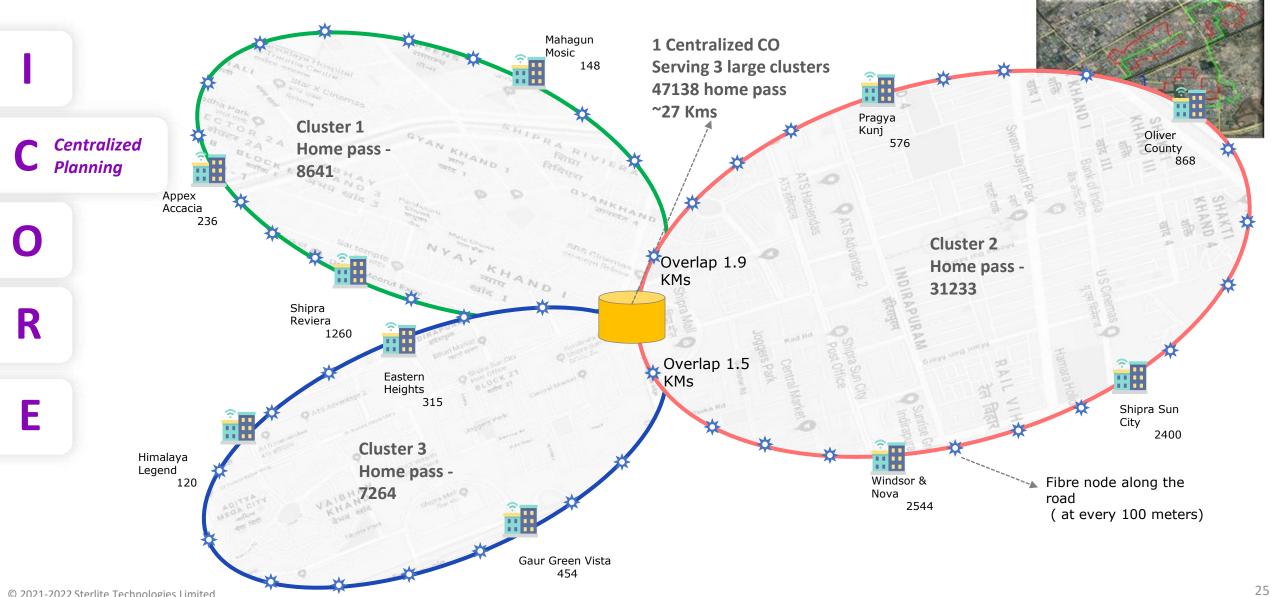
Decentralized approach





A live example- STL Indirapuram Cluster **Centralized approach**





One integrated physical backbone to cater all digital needs







Layer **Applications**

CORE

















Smart Home & Buildings, Industrial Automation

Accident/Disaster/ **Smart Healthcare Smart Education**

Smart Communication

Smart Transportation

Utilities Environment

Connecting poles, Street lights

Connected Cars

Smart Security & Surveillance

26

Layer

Logical

Cloud/DC



IaaS PaaS SaaS

Transport



IP/MPLS DWDM/OTN SD-Core/SD-Access

Access devices



Router Switches **OLT/ONT**

Future Proof highly scalable Physical layer

High fibre count backbone

Re-use of existing infra for network enhancement



C

O

Re-Use
Existing Infra

E



Service Intelligence

- Leverage already laid duct utilities
- Tracking of unused passive infra
- Surveillance of active and passive equipment



Robust information database

- Centralized database for passive and active infra deployed
- Extensive use of GIS
- Geo tagging of network resources



Optimize active & passive elements

- Consideration of centralize Vs decentralize planning
- Optimize space and power need by proper assessment
- Less electronics to reduce overall cost

Leveraging existing infra will optimize scale and reduces overall cost

Everything Survey to assess existing network infra



TECH-ENABLED SURVEY TECHNIQUES

Drone led survey

Street view survey



LIDAR survey



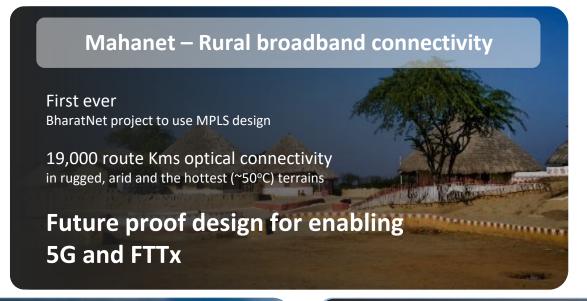
Ancillary technologies

Advanced video analytics, Digital measurement tool, Soil strata prediction tools, Iterative design, based on info collected

Everything

iCORE in action – Case Studies



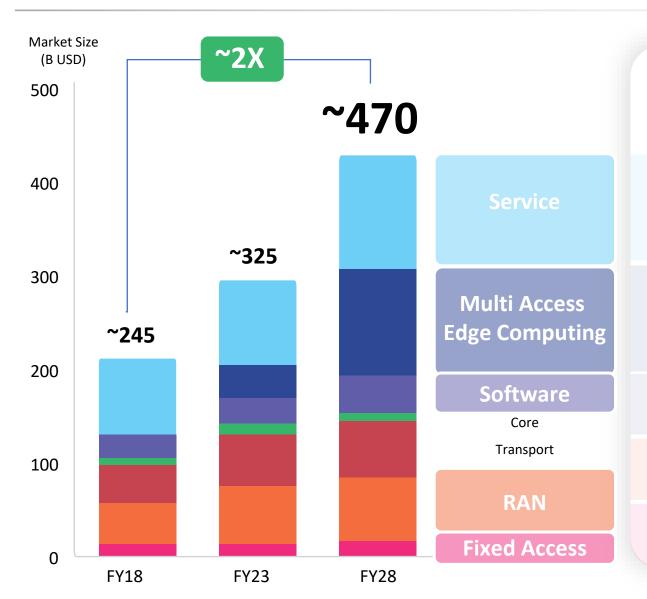






STL expertise in network services





STL has end to end solutions across the value chain

Design, Build, Manage

Powered by a world class partner ecosystem





Converged Platform for Wireless and Wireline networks

Modern SaaS based platforms
AI-ML enabled solutions

dTelco Inteliza

Cloud native, open vRAN solutions

Garuda

WiFi6

Programmable FTTx and optical connectivity solutions





