

# Getting **BSS-on-Cloud Strategy** Right

A light reading webinar

# Know the Speakers



**Ajay Iyer**

V.P - Platform R&D,  
Technology Unit  
Management, STL

Ajay is passionate about creating innovative products based on open-source technology adoption leading the product development, engineering, delivery, R&D Implementation. Currently, he serves as a VP responsible for overseeing all phases of Product Engineering, Delivery, Platform, Architecture, and Technologies & Modernization of application and ensuring successful rollout of NPD across multiple product lines, selection of open-source technology for enhancing high product growth across the portfolio and rolling out BSS Products across various geographies.

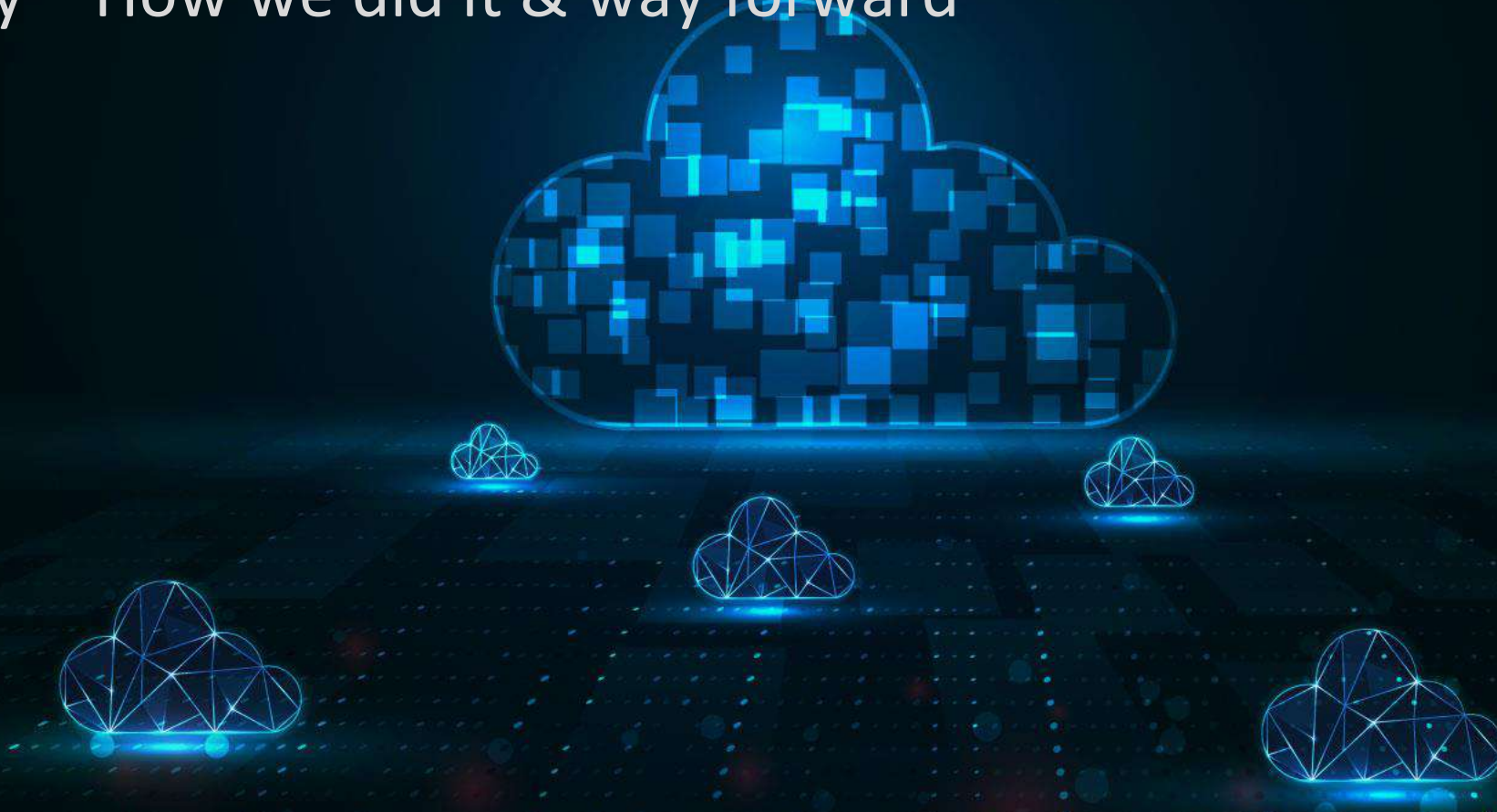
Ravi Shankar is a seasoned professional with customer-first approach & proven track record of product and portfolio management, technology development and digital transformation in enterprise & network software domain. Being a strong advocate of people-first, digital lifestyle and equitable access to resources, Ravi is passionate about using technology to bring extreme agility, data-driven decision making and significant cost savings to the enterprises.



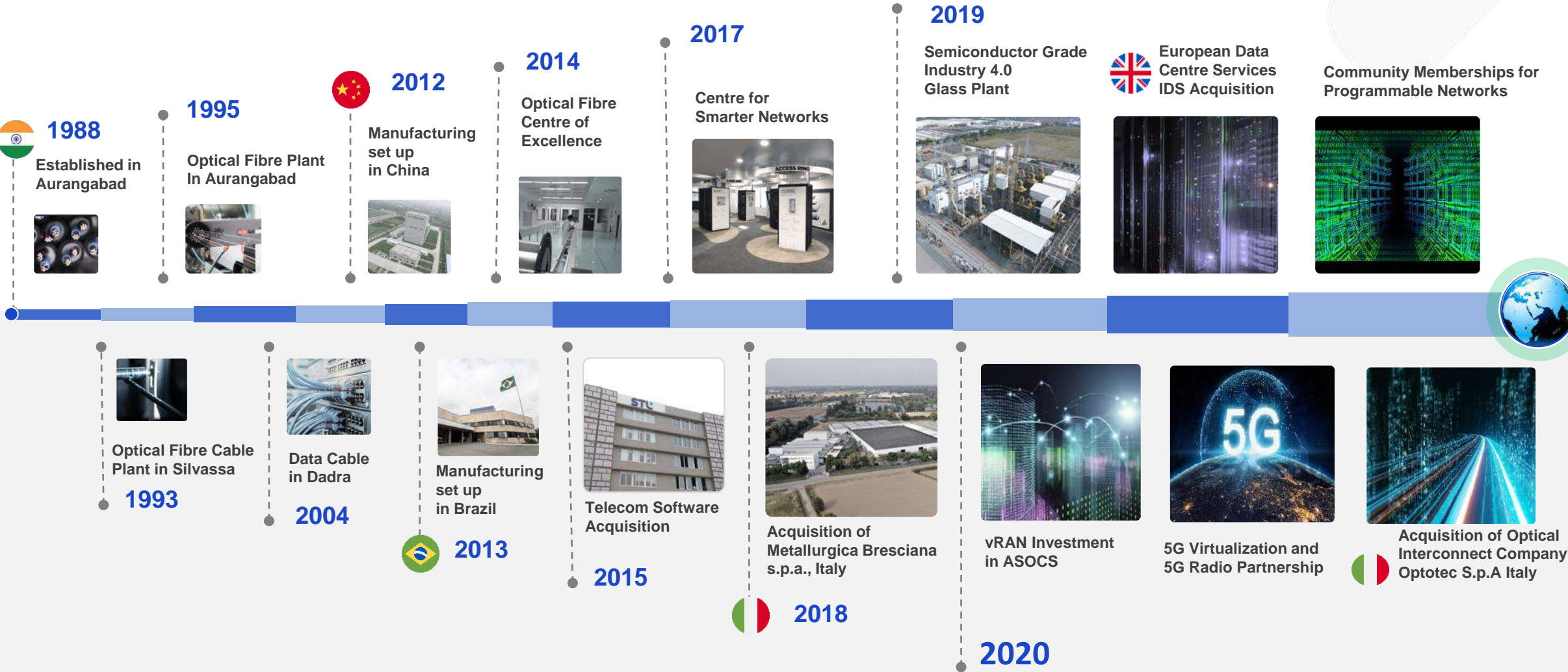
**Ravi Shankar**

Head - Product  
Management, STL

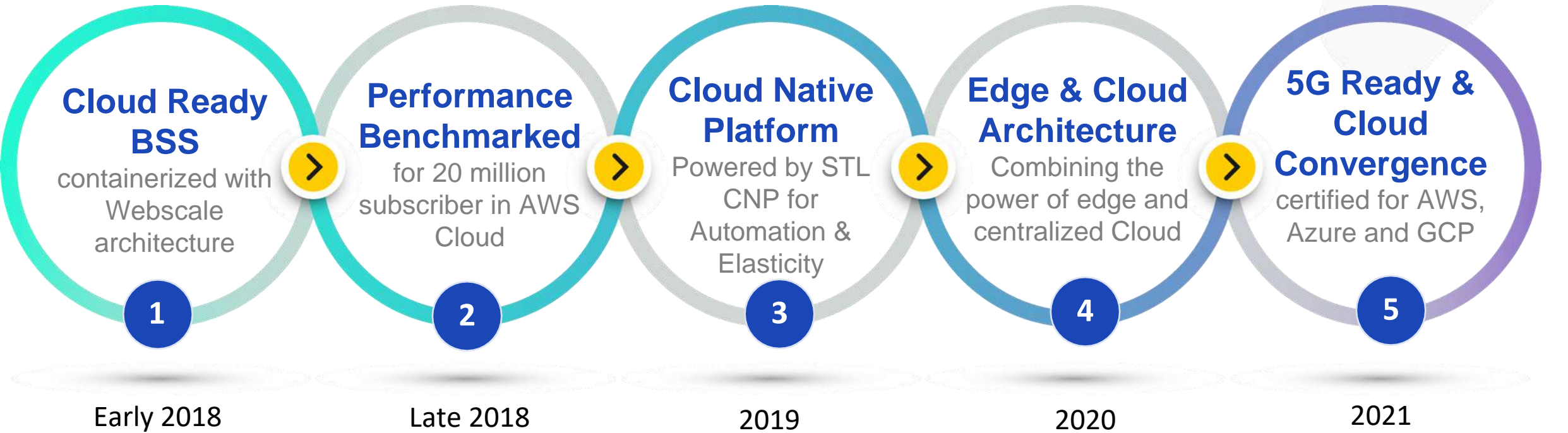
1. STL Public Cloud Journey
2. STL Approach for the Right Strategy for BSS on the Cloud
3. STL Story – How we did it & way forward



# Company History



# STL “Built-for-Cloud” Journey



Reviewed by

Reviewed

- Registered in AWS Partner Network on ISV Path
- FTR Completed



Available on Azure Public Cloud Marketplace

1. STL Public Cloud Journey
2. STL Approach for the Right Strategy for BSS on the Cloud
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# Where are you in cloud journey?

1. Preliminary phase of analysis
2. Advanced stage of analysis/POCs
3. Using Private / Public Cloud Deployment
4. Using Hybrid /Multi Cloud /Multi Edge Deployment (Expert)

# In your cloud journey, what are the key challenges?

1. Dealing with people, platform & process aspects
2. Selection of cloud solution provider & vendor
3. Addressing budget vs. cost vs. technical aspects
4. Choosing the right operating model for excellence

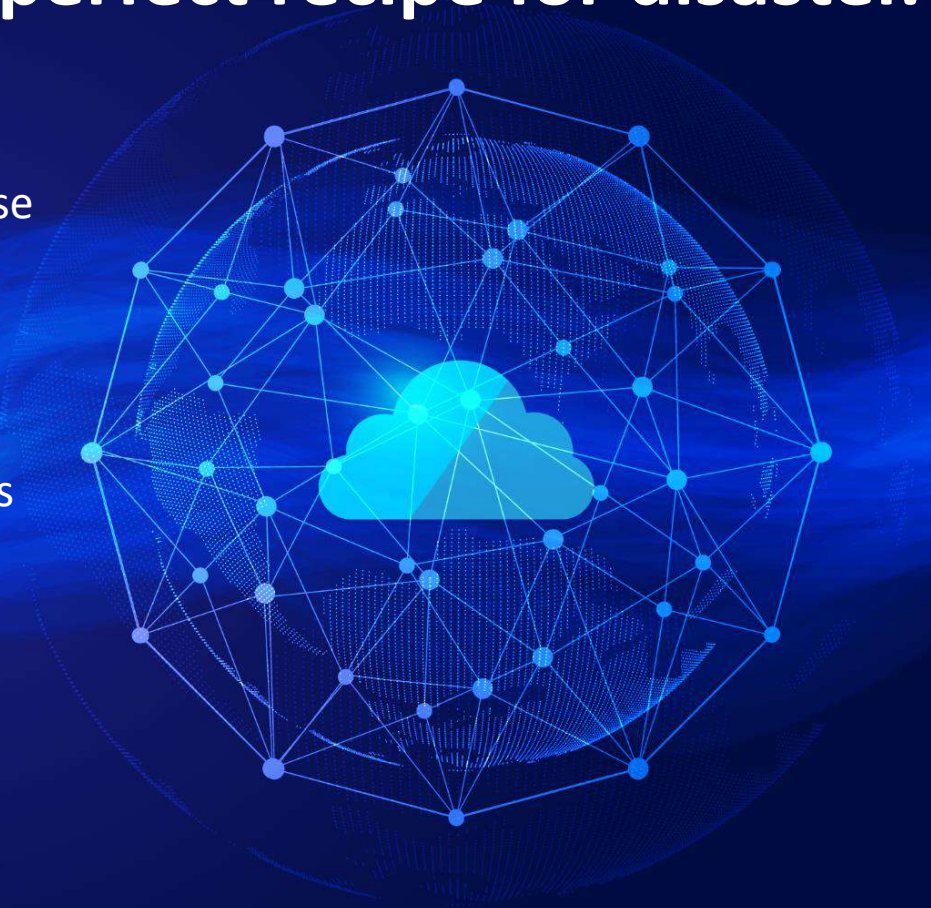
# CSPs have to get only **10% wrong** to be **100% lost**

*For BSS On the Cloud Journey*



## Lift-and-shift from legacy to cloud is a perfect recipe for disaster. Why so?

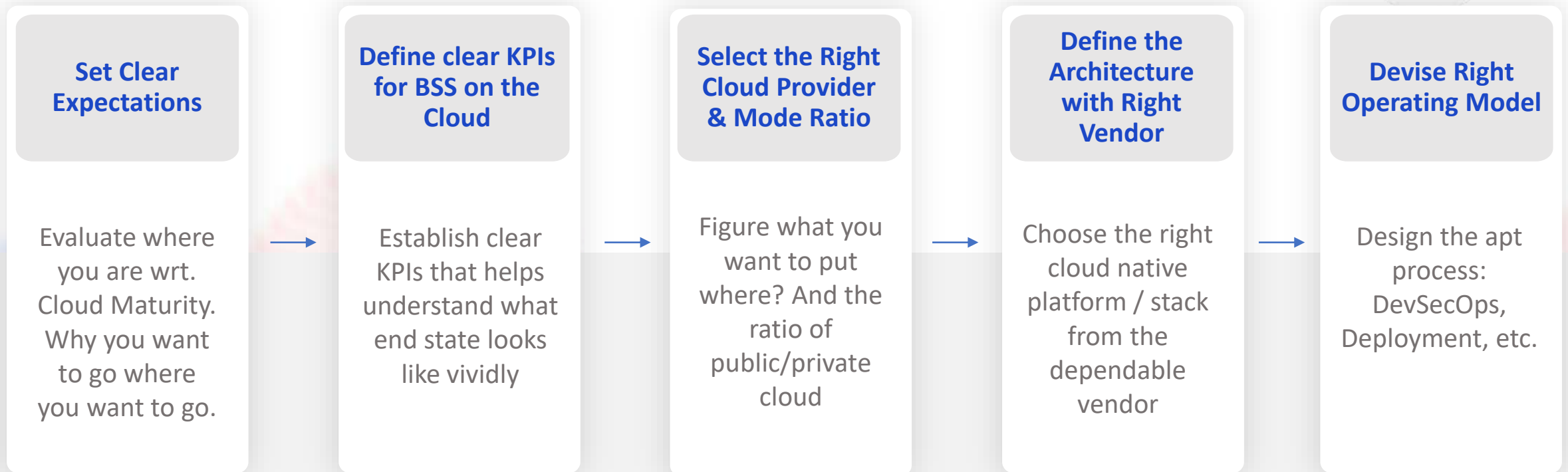
1. **Teams** are not accustomed to Behaviour changes to have expertise on new model
2. **Delivery model** is not designed for cloud infrastructure
3. **Platform's managed services** are not utilized by many applications and hence, development costs and times are always high
4. **Deployment strategy** is not tuned for optimal cloud resource utilization and hence, results into very high TCOs because of over provisioning
5. **Troubleshooting becomes difficult** when standard practices for logging and monitoring for cloud are not implemented



# STL Approach for the Right Strategy for BSS on the Cloud



Art of Defining what is “*Right*”



Knowing the recipe is not same as cooking it

**Most important: Get your basics right and have stage wise evolution of your applications to cloud**

# Set Clear Expectations for BSS on the Cloud (1/3)



Creating strong foundation  
**People**

Training &  
Certification

&

Development  
Practices

- Setup **Development environment on Kubernetes cluster** on which developers work
- **Use of Platform tools** for troubleshooting purpose during the Development phase

Cloud optimized  
**Processes**

CI-CD-CA

&

Zero Touch  
Deployment

- Create proper **GIT branching strategy**
- **Configuration must be done externally** and does not require any rebuild of Application
- **Implement CI-CD-CA** right from Developer environment to cloud

Cloud Native Transformations of  
**Applications**

12 Factor App

&

CNCF Certified  
Components

- Create **independent, lightweight and stateless Micro services**
- **Automatic scaling of application instance** based on CPU, RAM or custom metrics

Use the power of  
**Platform Services**

Optimal Cloud  
Resource Utilization

&

Centralized  
Platform Services

- Platform provided managed services like **Gateway, Service Mesh, Caching, Queue Management, Logging, Monitoring, Identity Management, Storage, Cloud native database management** etc. must be used.

Set Clear  
Expectations

Define Clear KPIs for  
BSS on the Cloud

Select the Right Cloud  
Provider & Mode Ratio

Define the Architecture  
with Right Vendor

Devise Right Operating  
Model

# Set Clear Expectations for BSS on the Cloud (2/3)



Security by Design  
**Security**

DevSecOps

&

Secure APIs

- **Vulnerability scanning of Docker Images** using Harbor, **External Libraries** using OWASP Dependency Track and **Application Source Code** using Sonar
- Store application credentials in a **Secure Vault**

Resiliency by design  
**Resiliency**

Auto-Scaling &  
Auto-Healing

&

Chaos  
Engineering

- Application must provide **health check APIs** to enable auto healing of Application
- Ensure there is Zero Data Loss, Zero Message Loss

Hassle free  
**Seamless Upgrade**

Zero Downtime

&

Periodic upgrade  
to N-1 version

- Achieve Zero downtime with the right deployment strategy be it **rolling upgrade**, **blue green deployment** or **canary deployment**
- Periodically upgrade platform components to **the last stable release**

Centralized platform managed  
**Deep Observability**

Centralized  
Logging

&

Centralized  
Monitoring

- Application must do **real time streaming of application logs** to centralized Log Management System like ELK
- Application must push the **application metrics and traces** to the platform monitoring tools like Prometheus and Jaeger

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# Set Clear Expectations for BSS on the Cloud (3/3)



Micro services interoperability  
**Service Mesh**

Traffic  
Management

&

Inter Service  
Communication

- Implement Service Mesh and use protocols like gRPC for **Inter Micro service communication**
- Visualize the **live service mesh** traffic using Kiali
- Implement routing rules, retries, timeouts, ingress, egress, circuit breaking, rate limiting, canary deployment, shadow testing & dark launches

Any-play platform for  
**Convergence**

Monetization &  
Policy

&

Product  
Agnostic

- **Standard configuration** and productized **template-based approach** for faster time-to-market, **product agnostic capability** with provision for relevant data sets at all touch points.

Close to the Edge  
**Edge + Cloud**

Hybrid

&

Direct  
Connect

- Designed to support **hybrid deployments** (public and private cloud) based on **latency and resiliency** requirements. DR and HA at component levels.

Agile, Scalable, Agnostic  
**Open Architecture**

Open Source  
Technologies

&

Open API and  
ODA Aligned

- Use **CNCF certified** Open source tools and technologies
- Have TMF ODA Aligned and Open API based architecture to have **faster integration** with any 3<sup>rd</sup> party components

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# Define Clear KPIs for BSS on the Cloud



## Development KPIs

1. Build Time < **5 min**
2. **Zero** Sonar blockers / Criticals
3. Code Coverage up to **84%**

## Security KPIs

- Zero** vulnerabilities in
- Application source code
  - External (3<sup>rd</sup> party) libraries
  - Application image

## Upgrade & Release KPIs

1. **Zero** Downtime
2. Seamless upgrade to N-1 (the last stable version)
3. Automatic rollbacks with backward compatibility
4. Faster release cycles

## Development KPIs

1. Image Size < **500 MB** for Cloud native application
2. Image Size < **100 MB** for CNF
3. Application time < **1 min**
4. **Zero** touch deployment

## Monitoring & Troubleshooting KPIs

1. Real time system and application metrics availability on central monitoring tool
2. Alerts to be generated upon breach of any threshold (CPU utilization, Auto heal, Auto scale etc.)

## Open Source KPIs

1. **Zero** vendor lock-in
2. 100% **CNCF certified** components

## Platform KPIs

1. Auto Healing
2. Auto Scaling
3. No image rebuild with configuration change
4. **Zero** data loss with pod crash

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# Parameters to evaluate private/ public / hybrid /edge cloud



## Private Clouds are better suited for applications requiring

- **Critical** real-time sessions (Packet Gateway)
- **Low-latency** transactions (Online charging)

## Hybrid Clouds are better suited for applications

- That can run stable on private cloud and need scaling only on **special occasions** for e.g. promotions, back up, DR

## Public Clouds are better suited for Applications requiring

- **Opex** based investment
- Facing **high demand fluctuation**
- **Redundancy** for Critical Services (DRM)
- Optimized Storage Footprint for higher economic benefits
- Trials / Pre-Production, UAT environments

## Edge Clouds are better suited for applications

- That require **ultra low latency** connectivity needs proximity to customer is super critical

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# Parameters to evaluate which cloud provider to choose



Local presence of cloud provider in respective geography

Investment / acquisition to do multi cloud management

Public Cloud Location Selection based on

- Application **Latency** requirements
- **Data Privacy** Requirements
- **Multi-Tenancy** Requirements

Platform maturity to support your use case

- **Edge** based solution
- **Bundle** support
- Free Tier support, Pricing flexibility to support your needs

Partner Maturity

- Partner programs & **support for sale**
- Partner Support SLAs
- Partner Joint Marketing

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# Select the Right Cloud Provider & Mode Ratio



## Digital BSS on AWS

Large Addressable Market



## Digital BSS on Azure

Telco Focus & Partnership Advantage



Google Cloud Platform

## Digital BSS on GCP

Aggressive Pricing and Opensource  
Ecosystem Advantage

## Private Cloud / On premise

Large Addressable Market



kubernetes



CRM as a Service, Order Management as a Service, Self Service /  
Engagement Platform as a Service, Billing as a Service, Offline Charging,  
Provisioning, Policy Control, Network Monitoring System, Analytics as a  
Service, Notification Management as a Service

Network Functions, Large data lake, Online  
charging , applications with steady traffic/high  
data volume for e.g. IPTV

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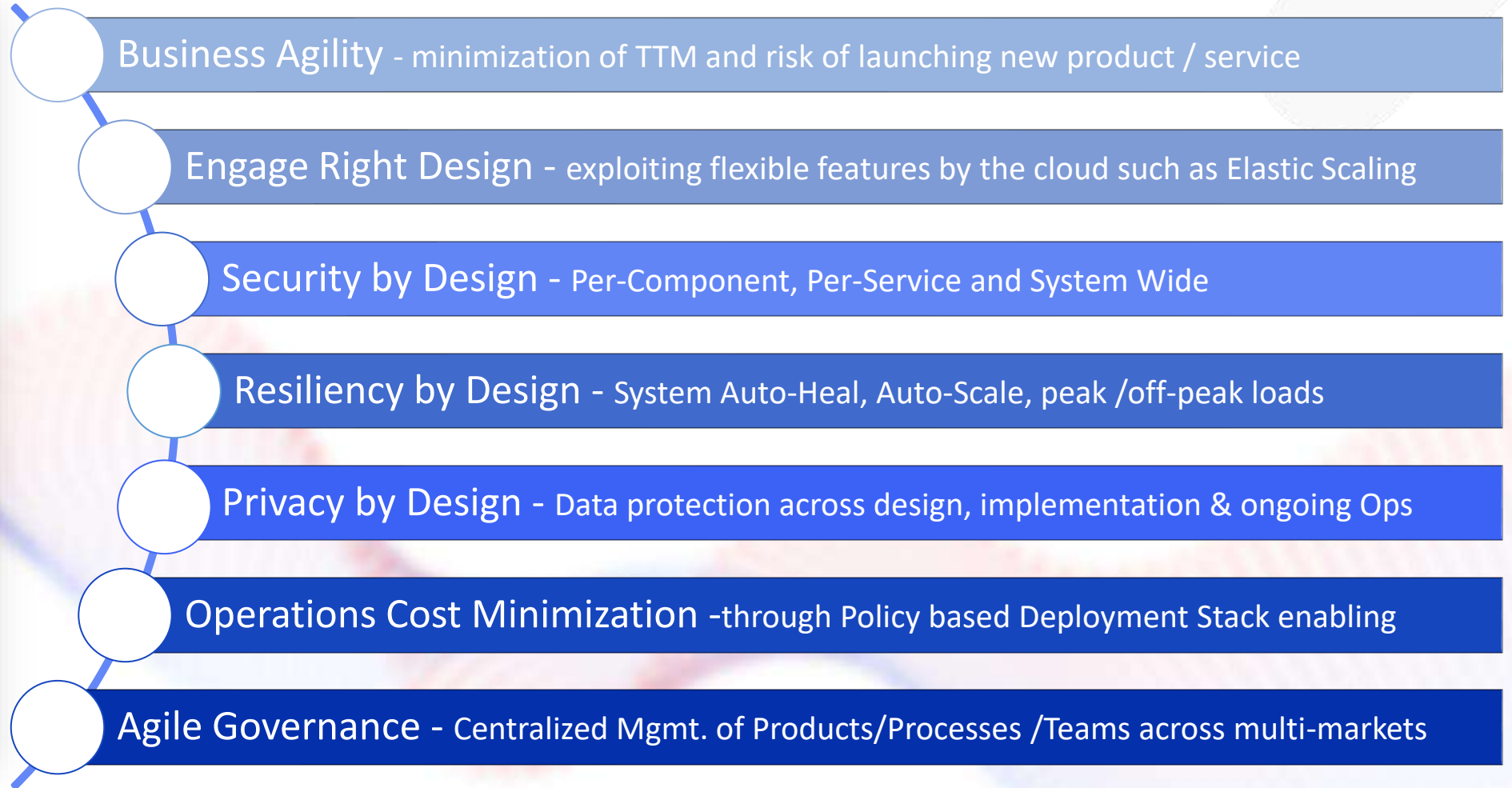
# Define the Architecture with Right Vendor

*Based on following Architecture Principles*



Enabling Consistent  
User experience across

- Configuration
- Provisioning
- Operations
- Administration &
- Management



Set Clear Expectations

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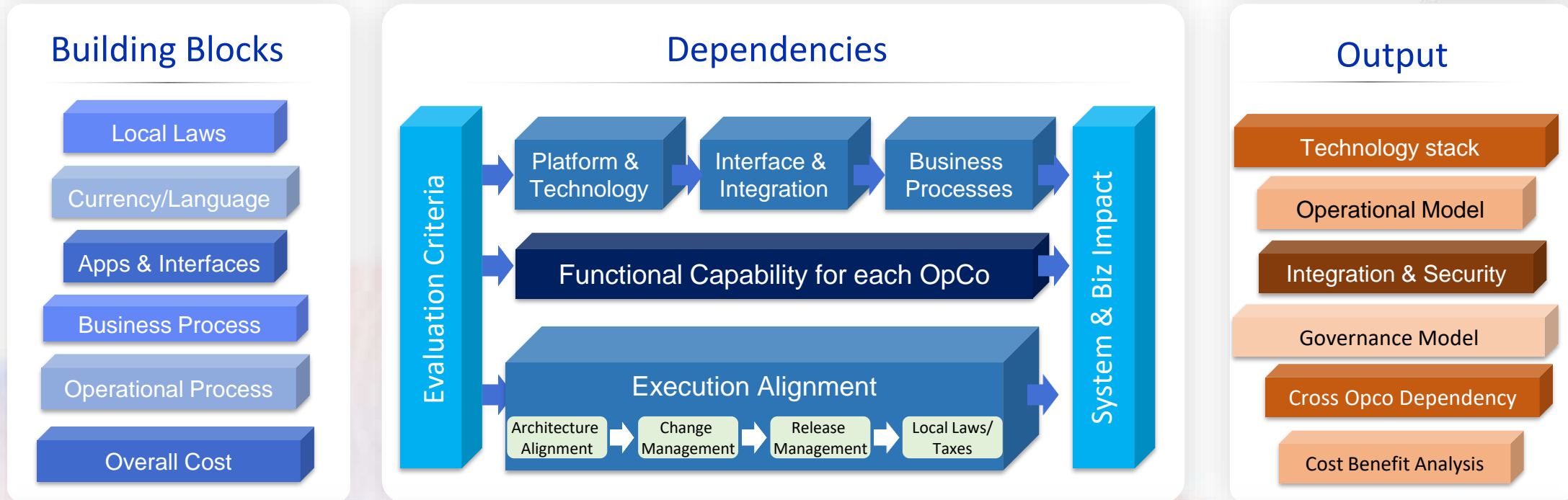
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# Define the Architecture with Right Vendor

To Run Multi-Geography Operations



## Create Common Business team level Integration for Planning, Priority, Change Management and Execution

- Focus on Business Process dependency and Long-term operational efficiency (both Cost & TTM)
- Harmonization of Platform should bring efficiency and not a business bottleneck
- Have right balance between Local vs Global

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# Device Right Operating Model

Cloud Managed Services & Operations



## Hybrid of Consultative and Disruptive Modes

Best Practices that suits your customer needs

Tailor-made approach for efficient operations

### Strategic Consulting

Ongoing Technology Adoption

Address Innovations for operational efficiency

### Preventive & Cooperative Approach

Drive communication, collaboration & Do preventive maintenance

Special attention to critical sites

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# CNCF Trail Map Adoption



Sr. No.	CNCF Trail map Milestone	Status
1	Containerization	Completed
2	CI/CD	Completed
3	Orchestration & Application Definition - Kubernetes - Helm	Completed
4	Observability & Analysis – ELK - Prometheus & Grafana - Jaeger & Kiali	Completed
5	Service Proxy, Discovery & Mesh	Completed
6	Networking & Policy (Advance Use Cases)	Completed Planned
7	Distributed Database & Storage	Completed
8	Streaming & Messaging	Completed
9	Container Registry & Runtime	Completed
10	Software Distribution	WIP



## CLOUD NATIVE TRAIL MAP

The Cloud Native Landscape (CnL) has a large number of options. The Cloud Native Trail Map is a recommended process for leveraging open source cloud native technologies. At each step, you can choose a vendor-supported offering or do it yourself, and everything after step #5 is optional based on your circumstances.

### HELP ALONG THE WAY

#### A. Training and Certification

Consider training offerings from CNCF and then take the exam to become a Certified Kubernetes Administrator or a Certified Kubernetes Application Developer.

[cncf/certification](#)

#### B. Consulting Help

If you want assistance with Kubernetes and the surrounding ecosystem, consider leveraging a Kubernetes Certified Service Provider.

[cncf/advisors](#)

#### C. Join CNCF's End User Community

For companies that don't offer cloud native services externally.

[cncf/observability](#)

### WHAT IS CLOUD NATIVE?

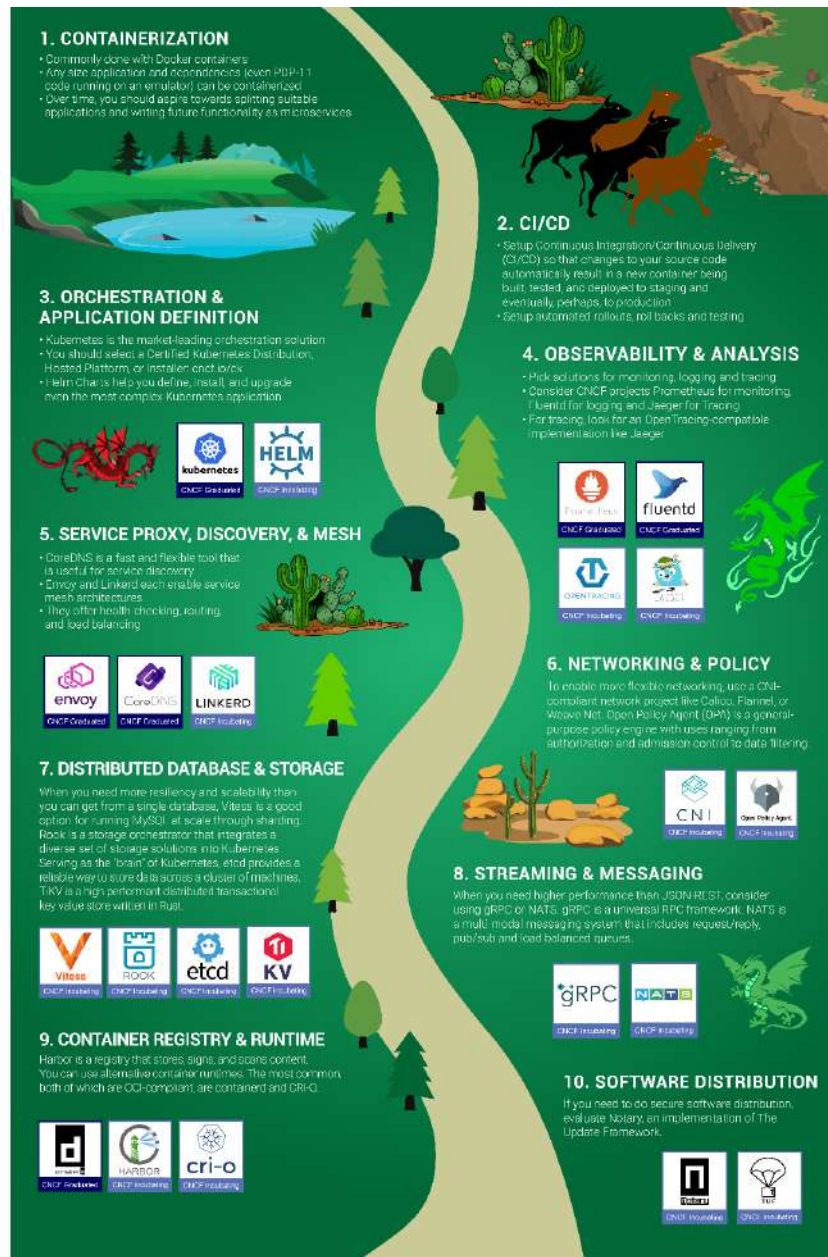
Cloud native technologies empower organizations to build and run scalable applications in modern, dynamic environments such as public, private, and hybrid clouds. Containers, service meshes, microservices, immutable infrastructure, and declarative APIs exemplify this approach.

These techniques enable loosely coupled systems that are resilient, manageable, and observable. Combined with robust automation, they allow engineers to make high impact changes frequently and predictably with minimal toil.

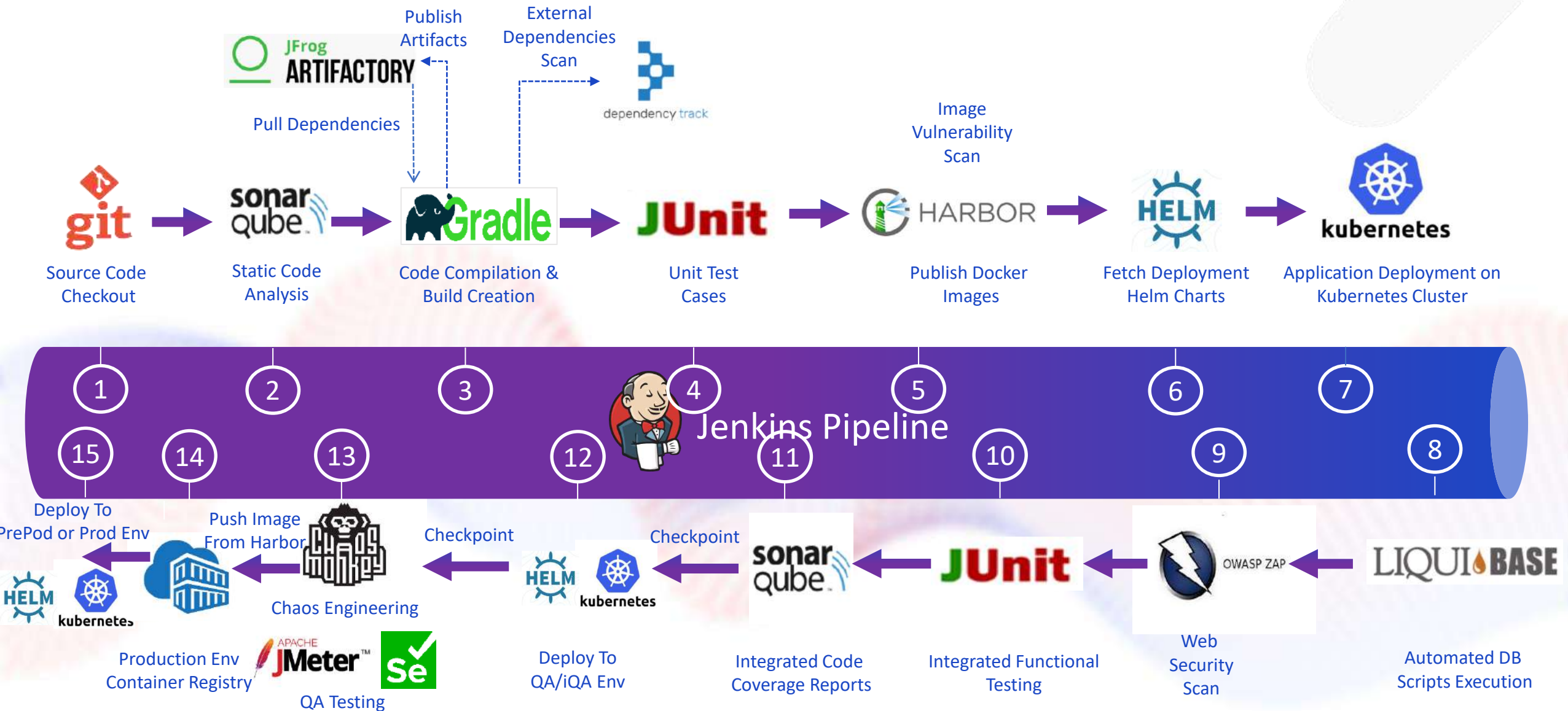
The Cloud Native Computing Foundation seeks to drive adoption of this paradigm by fostering and sustaining an ecosystem of open source, vendor-neutral projects. We democratize state-of-the-art patterns to make these innovations accessible for everyone.

[l.cncf.io](#)

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# CI/CD/CA Automation for Cloud native BSS



# STL Cloud Native Platform for Cloud native BSS



## Application Workloads

Enterprise Applications  
(Cloud Native Applications)

Digital Market Place

dBSS

dSP

dPCC

5G CHF

...

dPCRF

5G PCF

dWiFi

...

SDN-NFV Applications  
(CNFs)

Intelliza

IPLMS

dMediation

CGF/CG NAT

API Manager

BSS/OSS (CNFs)

Telco Network Applications (VNFs/CNFs)

Big Data / Data Analytics

## Platform Services



Monitoring, Alerting, Logging, Tracing, Service Mesh, Messaging, Caching, IAM, Message Queues, Security, API GW, Load Balancer, Container Packaging, Container Registry

## IaaS+



Any Virtualization

## IaaS



COTS Server

## Private Cloud

Virtual Private Cloud

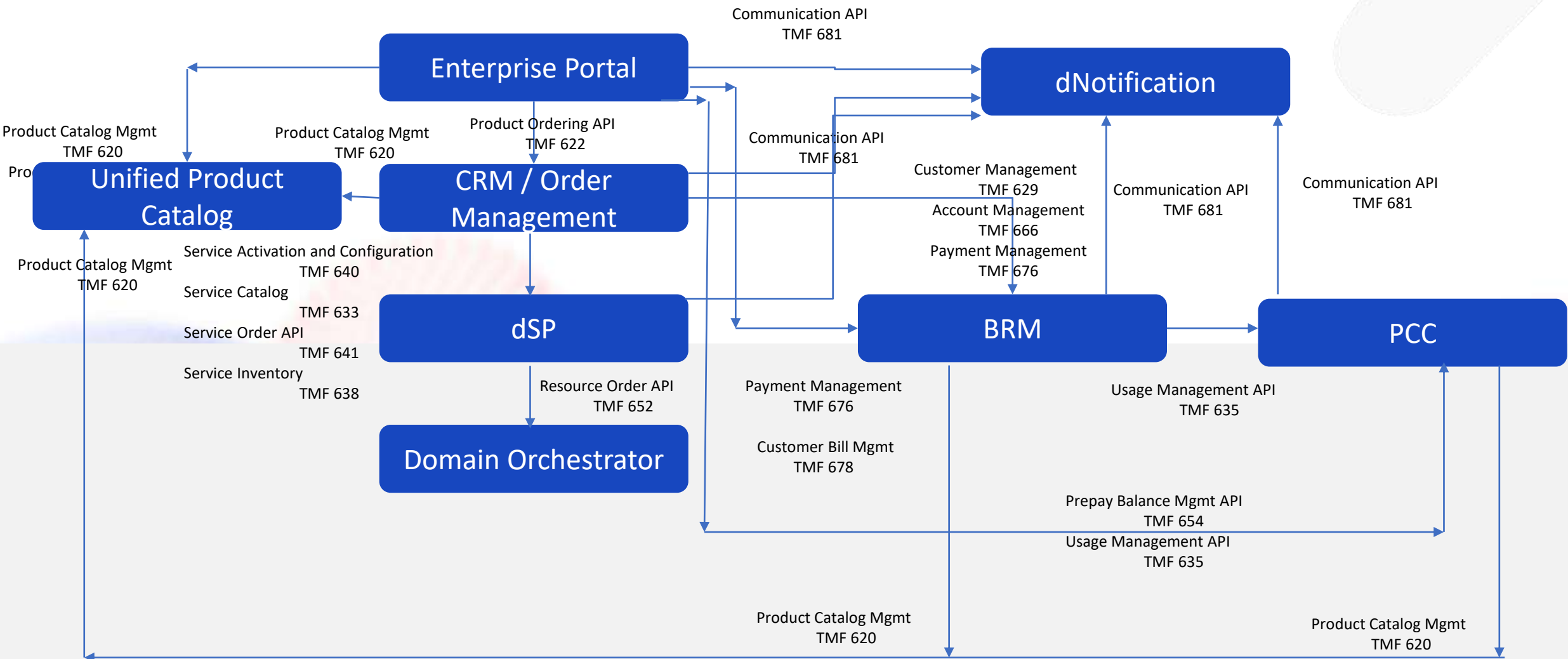
## Public Cloud



# Open Digital Architecture with Open APIs



# Open API communication across BSS components



# Way Forward



- Cloud native storage integrated with application using ROBIN.io, ROOK
- Cloud native networking integrated with application using FD.io
- Cloud native run time security integrated with application using FALCON
- Implementing Federation of Clusters using KubeFed
- Deploying Application on Edge using Kube Edge
- Deploying Application Automation using GitOps with Server less Architecture
- Cloud native AI ML - Deploying machine learning workflows on the cloud using Kube Flow
- Multi Data Centre Automation – using ROBIN.io
- Automated Cloud Infrastructure Management – using ROBIN.io



beyond tomorrow