

# Fact Sheet

## Sterlite Technologies Ltd.

### Corporate Office

Sterlite Technologies Limited  
Godrej Millenium,  
9, Koregaon Road,  
Pune - 411 001  
Maharashtra, INDIA  
Phone: +91-20-30514000  
Fax: +91-20-26138083

### Vision

To connect every  
home on the planet

### Mission

"To make it easier, faster  
and more cost-effective  
for service providers to  
build telecom and power  
infrastructure. Sterlite  
partners with its  
customers to deliver  
optimal solutions for  
their evolving needs"

Sterlite Technologies Limited (STL) develops & delivers products, solutions and infrastructure for telecom & power transmission networks, globally. STL is among the global leaders in all its business areas of Optical Fiber, Fiber Optic Cables, Power Conductors and HV / EHV Power Cables through its operations in India, China & Brazil. As the most integrated Optical Fiber Company in the world, STL is pioneering Fiber-to-the-Home (FTTH) deployment in the country to enable high speed broadband connectivity. STL is developing several transmission infrastructure projects spanning over 5000 Circuit Kms, across India. Listed on Stock Exchanges BSE & NSE in Mumbai, India, Sterlite Technologies is a public company with broad shareholder base.

### Global Locations

Brazil, China, India, Netherlands, Nigeria, Russia, Turkey, United Arab Emirates, United Kingdom.

### Number of Employees

- Approximately 1500 employees

### Stock Exchange Listings (India)

- National Stock Exchange (NSE): STRTECH
- Bombay Stock Exchange (BSE): 532374

### Board of Directors

- Anil Agarwal
- Pravin Agarwal
- Arun Todarwal
- C. V. Krishnan
- R. Narayanaswamy
- Avantika Kakkar
- Dr Anand Agarwal
- Pratik Agarwal



## Key Financials (FY'15) (INR)

Net revenue: 3030 Crores

- Telecom: 49%
- Power: 46%
- Transmission Grid: 5%

- EBITDA: 386 Crores
- PAT: 84 Crores

Note: FY15 denotes the period April 1, 2014 to March 31, 2015

## Recent Awards

- *Top Telecom Company of the Year at the Amity Telecom national Awards for Excellence.*
- *Tech Provider of the Year-Grid Improvement at the Indian Electricity Excellence Award.*
- *Aegis Graham bell Award for Innovative Business Model 2014-Telecom.*
- *Certificate of Appreciation at the MCCIA Innovation & Entrepreneurship Awards 2014*

### Intellectual property

- 50 patents granted in USA, Europe, India & China.

## Brief History

Sterlite's range of Telecom Cables had been manufactured under Sterlite Industries (India) Limited from 1988 till Year 2000 and under Sterlite Optical Technologies from Year 2000 onwards.

Sterlite Optical Technologies Limited was formed by the demerger of the erstwhile telecom division of Sterlite Industries (India) Limited with effect from July 1, 2000 to enable a sharper focus on each of the businesses.

The Company acquired a power transmission business in 2006 and name of the Company was subsequently changed to Sterlite Technologies Limited with effect from December 1, 2007. In May 2015, the company proposed the demerger of their Telecom and Power Businesses.

## Offerings Portfolio

### Telecom Products & Solutions

- Optical fibers & preform
- Fiber optic cables
- Structured data cables
- System Integration

### Neutral Networks

- Fiber to:  
Homes, Towers, SMBE

### Power Products & Solutions

- Power conductors
- HV/EHV Power cables
- OPGW cables
- Rods & Accessories
- Engineering T&D networks

### Power Transmission Networks

- 6 Cross-country projects
- 5000 Circuit km transmission lines
- 3 substations

## Leadership

- Pravin Agarwal (Whole-time Director)
- Dr Anand Agarwal (CEO & Whole time Director)
- Anupam Jindal (CFO)
- K. S. Rao (COO – Telecom Business & Power Conductors)
- Pratik Agarwal (Head – Infrastructure Business)
- Prasanth Puliakottu, CIO
- Pankaj Priyadarshi, CCO
- Ajay Bhardwaj , COO – Grid Business
- Ankit Agarwal (Global Head – Telecom Products)
- Rajendra Mishra (COO - Power Cables)
- Kamal Sehgal, Leader – Business Excellence
- Vimal Malhotra, Head – Human Resources
- Arindam Haldar – CMO
- S. Anand (COO-Networks Business)

